

PENSION SWITCHING REPORT



Prepared For
Mrs Example Client

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This report compares the benefits of keeping your current pension plan with the option of switching your pension fund to a new pension plan.

INTRODUCTION

This report compares the benefits of keeping your current pension plan with the option of switching your pension fund to a new pension plan.

Based on 01 June 1980 as your date of birth you are currently age 37.

Your Current Pension Plan

The following summarises details of your current pension plan as at 02 January 2018. The values shown are not guaranteed and may increase or decrease in value.

Pension Plan Name	Pension Plan A
Provider	Other
Type	Personal Pension
Retirement Age	65
Current Value	£100,000.00
Transfer Value	£100,000.00
Transfer Penalty	£0.00
Penalty as a Percentage of Current Value	N/A

Ongoing Contributions to Your Current Pension Plan

The comparison assumes that you are not paying ongoing contributions to your current pension plan.

Annual Charges Applying To Your Current Pension Plan

The comparisons in this report assumes the following annual charge is being deducted from your current pension plan.

Annual Fund Charge 1.65% assumed to be deducted per month

Your Current Pension Plan Investments

The table below displays the investments held in your current pension plans.

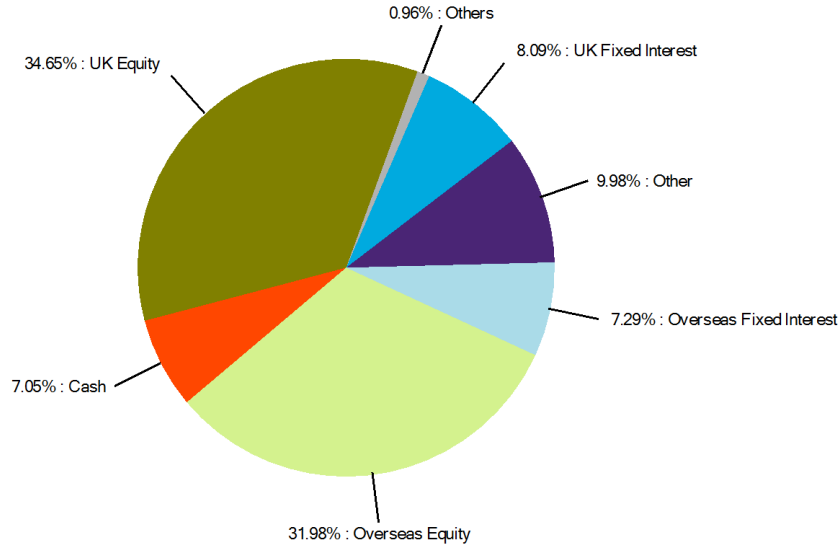
Fund Name	Investment Type	Weight	Amount Invested
Aberdeen Multi-Asset A Acc	OEICs and Unit Trusts	42.00%	£42,000.00
AXA Framlington Managed Balanced Z Inc	OEICs and Unit Trusts	35.00%	£35,000.00
Jupiter Merlin Income Portfolio Acc	OEICs and Unit Trusts	23.00%	£23,000.00

ASSET MIX - CURRENT PENSION PLAN

Different asset classes have different levels of risk. Ranked in order of increasing capital risk, the traditional asset classes generally come out like this: cash (lowest risk), fixed-interest, property and shares (highest risk). The asset allocation can have a great effect on how the value of your pension plan will grow.

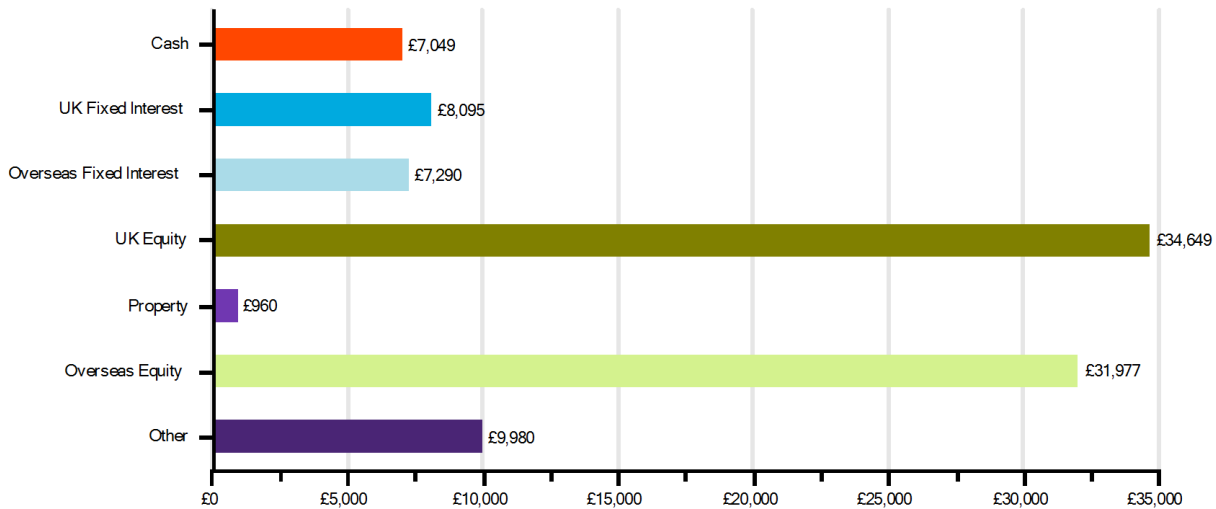
Asset Allocation in Percentage Terms

The chart below shows the mix of asset classes held in your current pension plan.



Asset Allocation in Monetary Terms

The chart below shows the mix of asset classes held in your current pension plan. This is shown in monetary terms based on the total current value of £100,000.00.



NEW PENSION PLAN

The following summarises details of the new pension plan with which your current pension plan is being compared.

Pension Name Pension Product Provider (CP)
Retirement Age 65

Amount Available to be Invested in the New Pension Plan

The comparison assumes that the amount invested in the new pension plan is your current pension plan transfer value.

Current Pension Plan Total Transfer Value £100,000.00
Amount Invested in the New Pension Plan **£100,000.00**

Ongoing Contributions to the New Pension Plan

The comparison assumes that you will not be paying any ongoing contributions into the new pension plan.

Policy Administration and Fund Charges Applying to the New Pension Plan

The following details the charges applying to the new pension plan.

Title	Premium Type	Note
Product Charge	Single	0.1%
Fund Charge	Single	0.3%
Initial Adviser Charge	Single	None
On-going Adviser Charge	Single	None

New Pension Plan Investments

The table below displays the investments to be held in the new pension plan.

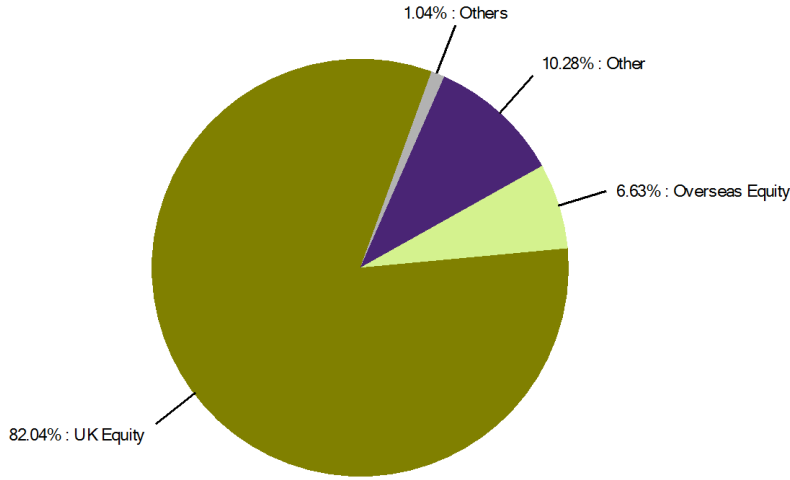
Fund Name	Investment Type	Weight	Amount Invested
Example Fund or Portfolio		100.00%	£100,000

ASSET MIX - NEW PENSION PLAN

Different asset classes have different levels of risk. Ranked in order of increasing capital risk, the traditional asset classes generally come out like this: cash (lowest risk), fixed-interest, property and shares (highest risk). The asset allocation can have a great effect on how the value of your pension plan will grow.

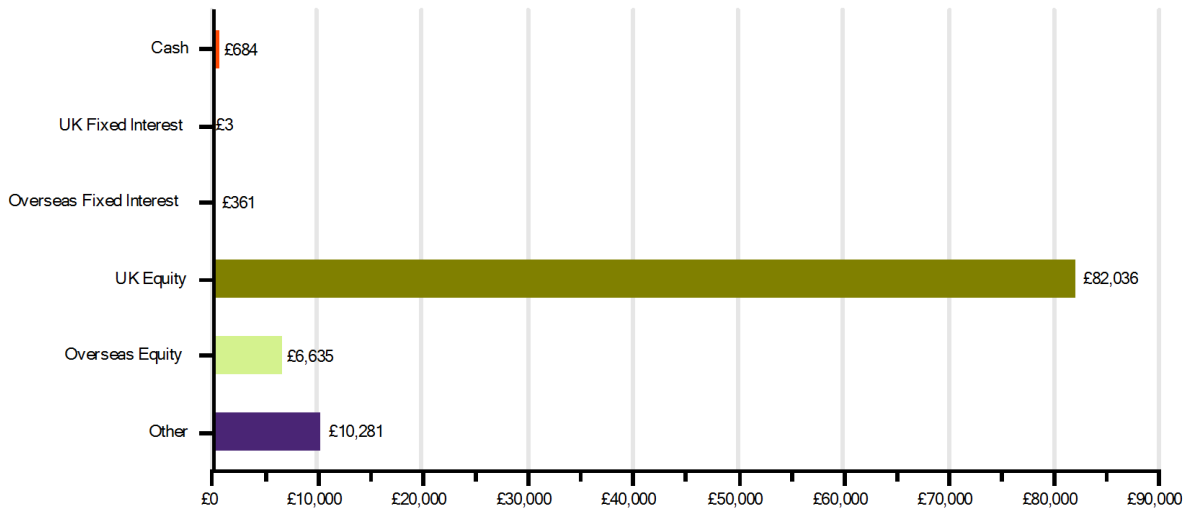
Asset Allocation in Percentage Terms

The chart below shows the mix of asset classes that would be held in the Pension Product Provider (CP).



Asset Allocation in Monetary Terms

The chart below shows the mix of asset classes that would be held in the Pension Product Provider (CP). This is shown in monetary terms based on the value of **£100,000.00**.



COMPARISON RESULTS

The figures below compare the projected fund values of your current pension plan at retirement age with the fund that could be provided if you switch your pension funds into a Pension Product Provider (CP).

The values shown below are in real terms which means that they have been adjusted to take into account the effects of inflation in order to show their worth in today's terms. The inflation assumption used is 2.5% per year.

The pension fund available to be invested in the new pension plan takes account of any penalties and charges that would be payable as a result of switching pension plans.

The comparison is based purely on charges and does not take account of investment performance.

Projected Pension Fund Values at Age 65

Assumed Growth Rates	-0.49%	2.44%	5.37%
Current Pension Plan			
Pension Plan A	£55,300	£122,000	£266,000
Equates to an ongoing annual charge of	1.7%	1.7%	1.8%
New Pension Plan			
Pension Product Provider (CP)	£78,300	£173,000	£375,000
Compared with your current pension plan, the new pension plan would change your fund by	41.6%	41.8%	41.0%

Critical Yields

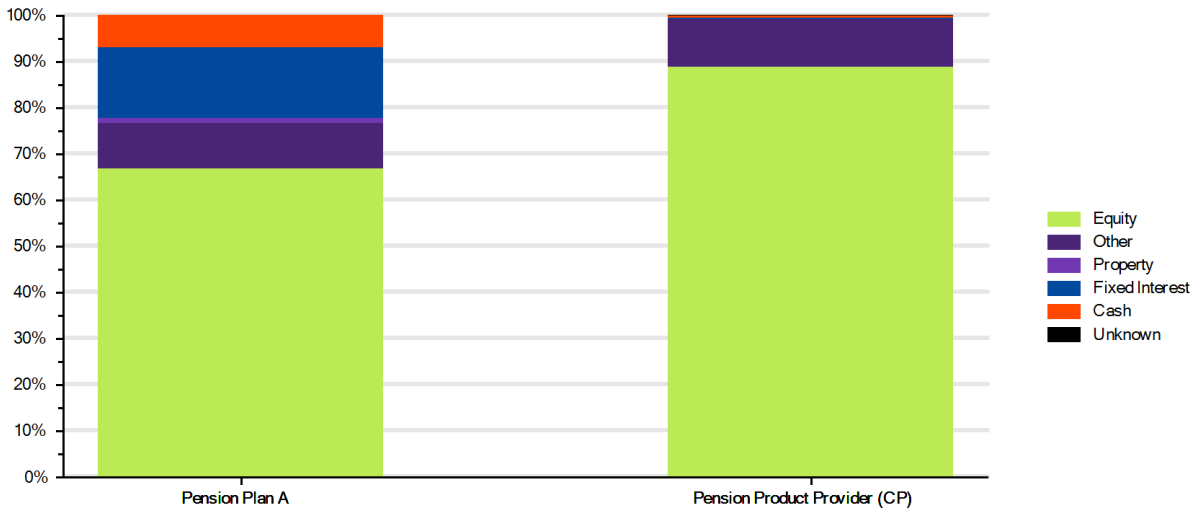
The table below shows the annual rate of growth (Critical Yield) required to provide an identical fund to your current pension plan, assuming you switch your current pension plan to Pension Product Provider (CP).

Assumed Real Terms Growth Rates	-0.49%	2.44%	5.37%
Pension Product Provider (CP)	-1.7%	1.2%	4.1%
Annual Safety Margin	1.2%	1.2%	1.3%

COMPARISON RESULTS

Asset Allocation Comparison

The following chart shows how the asset allocation of your current pension plan investments compare to the new pension plan investments.



INVESTMENT PAST PERFORMANCE

Past Performance Data

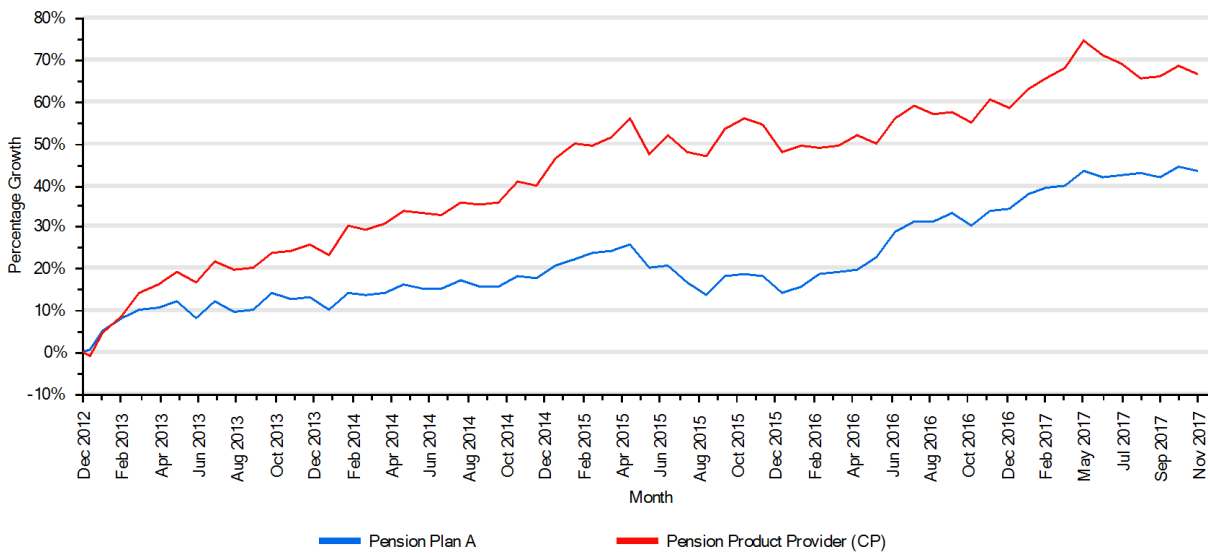
The table below shows the past performance of the funds in your current pension plan and the funds that the new pension plan would be invested in.

Fund Name	5 Year CAR	1 Year to 30 November 2017	1 Year to 30 November 2016	1 Year to 30 November 2015	1 Year to 30 November 2014	1 Year to 30 November 2013
Aberdeen Multi-Asset A Acc	6.8%	10.0%	11.7%	-2.5%	5.0%	10.6%
AXA Framlington Managed Balanced Z Inc	9.6%	11.2%	10.6%	2.8%	5.5%	18.4%
IP High Income Z Acc	10.7% (3)	7.2%	-0.4%	10.4%	13.3%	24.4%
Jupiter Merlin Income Portfolio Acc	5.5%	8.2%	4.5%	2.1%	4.8%	7.9%
Mixed Investment 20-60% Shares Sector Average	6.6%	8.4%	7.7%	1.7%	5.9%	9.5%
Mixed Investment 40-85% Shares Sector Average	9.0%	11.4%	10.1%	2.7%	6.2%	15.0%
UK All Companies Sector Average	10.8%	15.1%	6.5%	5.0%	3.5%	25.2%

CAR = Compound Annual Return, this is the average year on year growth rate of the investment. Figures in brackets are quartile rankings compared to the fund's investment sector.

Cumulative Returns

The graph below shows the past performance of the portfolio of funds held in your current pension plan with the portfolio of funds that would be held in the new pension plan.



01/12/2012 - 30/11/2017. ©O&M Systems

Past Performance is no guarantee of future performance; and the value and income derived from investments can go down as well as up.

PERSONAL PENSION & SWITCHING

Key Features

The key features of personal pensions include:

- Contributions you make to your pension plan immediately receive basic rate tax relief.
- Higher and additional rate tax payers can also claim further tax relief in their annual tax return.
- Any investment returns on your pension investments will be tax free (apart from tax credit on dividends).
- A wide range of investment options or funds are available via pensions. These can invest in many kinds of underlying assets including stocks and shares, gilts, corporate bonds and property.
- You will not normally be able to access any savings you make into a personal pension until you reach age 55.
- From age 55, it is normally possible to take up to a quarter (25%) of your fund tax free. Although this is commonly referred to as tax free cash, its official title is pension commencement lump sum (PCLS).
- The remainder of the fund can be taken as income and will be taxed through PAYE.

Personal Pension Advantages and Disadvantages

The table compares some of the advantages and disadvantages of personal pensions

Advantages	Disadvantages
<ul style="list-style-type: none">• Tax relief is available on contributions you make to your personal pension.• Many different investment options are available allowing the potential for long term growth above inflation.• For the most part any investment returns on your pension fund will be tax free.• Up to 25% (one quarter) of your pension savings can be taken as a tax free lump sum when you retire.• If you die before taking benefits from your pension then your savings will fall outside the value of your estate for inheritance tax purposes.	<ul style="list-style-type: none">• You cannot access savings in your pension until age 55 at the earliest.• Charges on the pension plan can reduce the value of your savings.• The returns on your pension investments may not be guaranteed and you could get back less than you invest.• The amount you can save each tax year is limited by your earnings and the annual allowance.• When you retire any income you receive from the savings in your personal pension will be subject to income tax.

Pension Switching Advantages and Disadvantages

The table compares some of the advantages and disadvantages of pension switching

Advantages	Disadvantages
<ul style="list-style-type: none">• A new pension plan may be cheaper to run than your current pension plan.• Switching pensions may offer investment options more suited to your needs than those available in your current plan.• You may have more flexibility in how to take your money out of your pension fund if you switch it to a new plan.• Additional features may be available in a new plan that your current plan does not offer, for example, viewing and managing your pension on-line.• If you have a number of current pension plans switching them into one new plan may reduce administration and enable you to see more easily what money you have in your pension and how it is performing.	<ul style="list-style-type: none">• Switching your current plan to a new plan does not guarantee a greater pension fund at retirement.• There is no guarantee that the investment performance of the funds in a new plan will outperform the funds held in your current plan.• Due to the time taken to arrange a switch of pensions there may be a period where your funds are not invested.• The death benefits immediately following a switch may be lower if a transfer penalty, new set up or adviser charge, is taken out of your pension fund as part of the switching process.• There is administration involved in arranging the movement of pension funds from your current plan to a new plan.• If the new plan is more expensive to run than your current plan additional investment returns will be required to make up for the additional costs.

NEW BUSINESS ILLUSTRATIONS

It is important that a meaningful comparison is made between your current pension plans and Pension Product Provider (CP).

To ensure that the comparisons are both fair and accurate this report assumes the same growth rates for your current and the new pension plan and that the new pension plan is set up on 02 January 2018, the date that the current and transfer values for your current pension plan were provided.

When making an application you will receive an illustration for the Pension Product Provider (CP), this will be based on the date the application is received and growth rates specific to the product and funds selected. The results below assume that the new plan is set up today 02 January 2018 and should be more aligned to the figures shown in the illustration.

In reality, these figures will differ due to any charges applied and any growth in your funds over the period to today.

Assumed Real Terms Growth Rates	-0.5%	-2.4%	5.4%
Pension Product Provider (CP)	£78,300	£45,500	£375,000

NOTES AND ASSUMPTIONS

Asset Allocation Data

The data used for asset allocation and equity region is provided as at 30 November 2017 with the exception of the following holdings. If the data is unavailable then it will be displayed as unknown within the charts.

Fund Name	Investment Type	As At
AXA Framlington Managed Balanced Z Inc	OEICs and Unit Trusts	31 October 2017
IP High Income Z Acc	OEICs and Unit Trusts	30 September 2017
Jupiter Merlin Income Portfolio Acc	OEICs and Unit Trusts	30 September 2017